



NIRANJAN BHATIA

PMP® | Oracle University Accredited Instructor | Techno-Functional Consultant

Director, Systemic Software Solutions (India) Pvt. Ltd. | Since 2008–09

B.Sc. (Microbiology & Chemistry) · LL.B. · PG Diploma in Operations Research & Forecasting · PG Diploma in Computer Management



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PROFESSIONAL PROFILE

A versatile, highly accomplished techno-functional professional with 34+ years of IT & Applications experience and 21+ years of non-IT experience in Supply Chain, Logistics & Airline operations (5-year overlap; 50+ years total unique career span), spanning Enterprise ERP implementation, Supply Chain Management, Logistics, and Oracle Training delivery. Recognised as an Oracle Accredited Instructor, with an extensive track record as Content Builder and Presenter for Oracle University On-Demand Training across Oracle Fusion Cloud, JD Edwards EnterpriseOne, and Oracle Transportation Management.

An assertive senior-level executive with outstanding interpersonal, communication, negotiation, conflict management and people management skills. Certified Project Management Professional (PMP®) through PMI®, US, with 14 cross-country implementations and 12 upgrade projects delivered as Project Manager and SME.

Currently pursuing a Professional Certificate Programme in AI-Powered Digital Marketing for Performance & Growth at IIM Kozhikode — demonstrating a commitment to continuous learning in the age of AI.

34+

Years of Experience

14

Cross-Country
Implementations

12

Upgrade Projects

15+

Oracle Products

40+

Global Clients



ORACLE FUSION CLOUD — PRODUCT IMPLEMENTATION & TRAINING

ERP — Enterprise Resource Planning

- ▶ **Financials**
 - General Ledger, Accounts Payable, Accounts Receivable
 - Fixed Assets, Cash Management, Expense Management
- ▶ **Project Management**
 - Project Financial Management — Costing, Billing, Revenue
 - Project Control (Budgeting & Forecasting)
 - Project Contracts
- ▶ **Procurement**
 - Purchasing, Sourcing, Procurement Contracts
 - Supplier Portal & Self-Service Procurement
- ▶ **Risk Management & Compliance**
 - Advanced Access Controls
 - Financial Reporting Controls
 - Audit Management

HCM — Human Capital Management

- ▶ **Global Human Resources**
 - Core HR, Benefits, Payroll, Absence Management
- ▶ **Talent Management**
 - Recruiting, Onboarding, Learning, Career Development
 - Performance Management, Succession Planning

SCM — Supply Chain & Manufacturing

- ▶ **Supply Chain Planning**
 - Demand Management, Supply Planning, S&OP
- ▶ **Inventory & Logistics**
 - Inventory Management, WMS
 - Transportation Management (OTM)
 - Global Trade Management (GTM)
- ▶ **Manufacturing & Maintenance**
 - Discrete & Process Manufacturing
 - Maintenance Management, Service Logistics
- ▶ **Order Management**
 - Omnichannel Order Mgmt., Pricing, Global Order Promising
- ▶ **Product Lifecycle Management (PLM)**
 - Product Development, Innovation Mgmt., Quality Management

CX — Customer Experience

- ▶ **Marketing** — Eloqua, Responsys, Unity CDP
- ▶ **Sales** — SFA, Sales Planning, PRM
- ▶ **Service** — Field Service, Knowledge Mgmt., Digital Service
- ▶ **Commerce** — B2B & B2C, CPQ

- ▶ **Workforce Management**
 - Time & Labor, Workforce Health & Safety, Scheduling
- ▶ **Employee Experience (Oracle ME)**
 - Oracle Touchpoints & Help Desk

EPM — Enterprise Performance Management

- ▶ Financial Planning, Strategic Modeling, Workforce Planning
- ▶ Financial Consolidation & Close
- ▶ Account Reconciliation & Narrative Reporting
- ▶ Tax Reporting

Utilities Cloud Portfolio

- ▶ Oracle Utilities Customer Care & Billing Cloud Service (CCBCS)
- ▶ Oracle Utilities Customer Cloud Service (CCS) — Meter-to-Cash



ORACLE VALUE CHAIN PLANNING

Demand & Sales Planning

- ▶ Oracle Demantra — Demand Management, S&OP, Trade Promotion Optimisation
- ▶ Demand Management — Statistical Forecasting from historical data
- ▶ Sales & Operations Planning (S&OP) — Cross-functional consensus planning

Supply & Distribution Planning

- ▶ Advanced Supply Chain Planning (ASCP) — Constraint-based holistic planning
- ▶ Inventory Optimisation (IO) — Safety stock optimisation across the network
- ▶ Distribution Planning — Finished goods through DCs to end customer

Manufacturing & Production Planning

- ▶ Production Scheduling — Finite capacity, minimise changeovers
- ▶ Strategic Network Optimisation (SNO) — Long-term physical supply chain modelling

Specialised Planning Components

- ▶ Global Order Promising (GOP) — ATP & CTP in real time
- ▶ Collaborative Planning — Supplier & customer data sharing
- ▶ Service Parts Planning — Aftermarket parts lifecycle & demand



JD EDWARDS ENTERPRISEONE & WORLD

EnterpriseOne Versions: 7.3.x, Xe, JDE5, 8.0, 8.9, 8.10, 8.11, 8.11 SP1, 8.12, 9.0, 9.1, 9.2 **World Versions:** A6.2, A7.3, A.1, A9.1, A9.2

Financial Management

- ▶ General Ledger, Accounts Payable, Accounts Receivable
- ▶ Fixed Assets, Expense Management

Supply Chain & Logistics

- ▶ Inventory Management
- ▶ Advanced Warehouse Management (WMS)
- ▶ Transportation Management
- ▶ Advanced Pricing

Order & Supply Management

- ▶ Sales Order Management & Fulfillment Management
- ▶ Requisition Self-Service, Operational Sourcing
- ▶ Supplier Self-Service, Customer Self-Service
- ▶ Agreement Management & Demand Scheduling Execution

Manufacturing Management

- ▶ Configurator (Order Configurator)
- ▶ Quality Management
- ▶ Shop Floor Management — Discrete, Process, Repetitive
- ▶ Product Data Management, Requirements Planning
- ▶ Manufacturing Costing & Accounting

Asset Lifecycle Management (ALM)

- ▶ Capital Asset Management (CAM)
- ▶ Condition-Based Maintenance
- ▶ Resource Assignments
- ▶ Real Estate Management & Advanced RE Forecasting

Project Management

- ▶ Project Costing
- ▶ Contract & Service Billing
- ▶ Job Cost Management (Advanced Job Forecasting)

Human Capital Management

- ▶ HRM Foundation, Benefits Administration, Position Control
- ▶ Recruitment, Performance & Competency Management
- ▶ Payroll, Time & Labor
- ▶ Employee Self-Service, Manager Self-Service

Service Management

- ▶ Service Management (CSMS), CRM Service & Support

Technical & UX Components

- ▶ Orchestrator — IoT, integrations, automated business processes
- ▶ UX One — Role-based landing pages (Alert, Analyse, Act)

- ▶ Demand Flow (Lean) Manufacturing

Agribusiness

- ▶ Grower Management & Grower Pricing and Payments
- ▶ Blend Management
- ▶ Agricultural Services

- ▶ One View Reporting (OVR) — Real-time operational reporting
- ▶ Development Tools — Basic to Advanced
- ▶ BSSV, Real Time Events (RTE), XML Publisher
- ▶ CNC Foundation & Advanced, System & Security Administration

JD Edwards World — Technical

- ▶ DREAM Writer — Report generation & version control
- ▶ World Writer — Ad-hoc querying & reporting
- ▶ FASTR — Financial Analysis Spreadsheet Tool & Report Writer
- ▶ Data Dictionary, CASE Toolset



ORACLE E-BUSINESS SUITE

Financials

- ▶ General Ledger (GL) — Central financial repository
- ▶ Accounts Payable (AP) & Accounts Receivable (AR)
- ▶ Cash Management — Bank reconciliation & liquidity forecasting
- ▶ Fixed Assets — Tracking & depreciation

Supply Chain Management (SCM)

- ▶ Inventory Management — Multi-org & sub-inventory tracking
- ▶ Purchasing (Procurement) — Requisitions, POs, supplier mgmt.
- ▶ Order Management (OM) — Customer orders, pricing, shipping
- ▶ Advanced Supply Chain Planning (ASCP)

Manufacturing

- ▶ BOM (Bill of Materials)
- ▶ Work in Process (WIP) — Shop floor execution
- ▶ Quality — Inspection data across the supply chain
- ▶ Process Manufacturing (OPM) — Food, beverage, chemicals

Human Capital Management (HCM)

- ▶ Human Resources (HRMS) — Core records, position mgmt.
- ▶ Payroll — Localised engines for compensation & taxes
- ▶ Self-Service HR (SSHR)
- ▶ Time & Labor (OTL) — For payroll and project costing

Oracle Projects

- ▶ Project Costing — Labor, expenses, procurement
- ▶ Project Billing — Revenue recognition & customer invoicing
- ▶ Project Manufacturing — Manufacturing linked to projects

CRM (Front Office)

- ▶ Service — Service requests, field service, depot repair
- ▶ Sales & Marketing — Lead tracking, opportunity mgmt.
- ▶ Teleservice, iSupport, Spare Management

Modules Also Covered

- ▶ Engineering, Flow Manufacturing, MRP, Workflow, AOL
- ▶ Cost Management, System Administration, Alert, Flexfield
- ▶ Service Contract, Quality, Shipping Execution



ORACLE PRIMAVERA

P6 PPM — Professional Project Management

- ▶ Critical Path Method (CPM) Scheduling — Managing 1000s of activities
- ▶ Resource Management — Labor, equipment, materials tracking
- ▶ Baselines — Planned vs. Actual performance comparison

P6 EPPM — Enterprise Project Portfolio Management

- ▶ Portfolio Management — High-level multi-project dashboards
- ▶ Capacity Planning — Resource requirements across the enterprise
- ▶ Team Member Interfaces — Mobile & web portals for field staff

Primavera Unifier — Project Controls & Asset Management

- ▶ Cost Management — Budgets, commitments, change orders, funding
- ▶ Document Management — RFIs, submittals, transmittals
- ▶ Facilities Management — Maintenance & lifecycle cost tracking

Primavera Risk Analysis (formerly Pertmaster)

- ▶ Monte Carlo Simulations — Probability of on-time/on-budget delivery
- ▶ Risk Registers — Threats & opportunities mapped to schedule

Primavera Cloud & Analytics

- ▶ Lean Scheduling — Last Planner concepts & digital task boards
- ▶ Integrated Risk — Built-in risk modules
- ▶ Trend Analysis & Root Cause Analysis BI layer

OTHER ORACLE TOOLS & PLATFORMS

- ▶ Oracle UPK Developer 12.x — User Productivity Kit
- ▶ Oracle Business Accelerators for JD Edwards
- ▶ Oracle Process Modeler
- ▶ Oracle Configuration Development Kit

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

Project Management

- ▶ Certified Project Management Professional (PMP®) — PMI®, US
- ▶ PMP® Exam Preparation — ESI International (Registered PMI® REP), US
- ▶ Member — Project Management Institute (PMI®), US
- ▶ Member — PMI India Chapter

JD Edwards / EnterpriseOne

- ▶ Xe — Certified Inventory Professional
- ▶ EnterpriseOne — Overview, Distribution, Manufacturing, Financial Mgmt.
- ▶ JD Edwards Worldsoft & JDE5
- ▶ Project Implementation Methodology (OneMethodology)
- ▶ ERP 9 & SCM 9 Net Change | JDE 8.12 & 9.x

Oracle E-Business Suite

- ▶ Oracle Applications ver. 11 & 11i — Manufacturing Masters (40-day intensive — Inventory, Purchasing, Order Entry, Shipping, WIP, Engineering, Flow Mfg., Supply Chain Planning, MRP, Service, Quality, Service Contract, Workflow, Cost Mgmt., AOL, System Admin, Alert, Flexfield)
- ▶ Oracle Order Management Fundamentals — e-Business Suite R12

Advanced Supply Chain Planning Solutions

- ▶ Strategic Network Optimisation (SNO)
- ▶ Production & Distribution Planning (PDP)
- ▶ Production Scheduling (PS)
- ▶ Supply Chain Business Modeler (SCBM)
- ▶ Demand Forecasting & Demand Consensus

Logistics, Distribution & Transportation

- ▶ Forwarding & Distribution / Logistics — Philips International, Netherlands
- ▶ Logistics & Physical Distribution Management — NITIE, Mumbai
- ▶ Purchasing & Supply Development — College of Logistics Mgt., Australia
- ▶ International Traffic-1 — Air India, Bombay

Other Professional Training

- ▶ STRATEGY™ — Account & Opportunity Management
- ▶ Lafarge Business Partner Certification — Lafarge Group, Malaysia
- ▶ Oracle Transportation Management (OTM / G-Log) Course
- ▶ Oracle Demantra — Demand Management & Trade & Promotion Management
- ▶ Advanced Presentation Skills & Business Case Building
- ▶ Diploma in MS-Office — Datapro Institute (Microsoft affiliate) — 86%
- ▶ **Currently: AI-Powered Digital Marketing — IIM Kozhikode**

PROFESSIONAL EXPERIENCE

IT & Applications Experience — 34+ Years

- ▶ 14 cross-country ERP implementations as Project Manager & SME (Functional) in Supply Chain Management, Logistics & Distribution — requiring extensive people management and leadership skills.
- ▶ 12 cross-country upgrades / related projects as Project Manager & SME (Functional) — combining Project Management expertise with deep solution knowledge.

Oracle India Pvt. Ltd.

Principal Solution Architect

Responsible for crafting solutions to support the sales process in Commercial Accounts across Oracle E-Business Suite, JD Edwards, Demantra, Agile, Oracle Transportation Management (OTM / G-Log), and Advanced Supply Chain Planning solutions.

Sr. Project Manager

Oracle Consulting Services — Solution Implementation, Solution Assurance, Pre- and Post-Implementation Audits, Pre-Sales Support. Managed complex multi-country engagements requiring strong people management and leadership skills.

Non-IT Experience — 21+ Years (Supply Chain, Logistics & Airline)

- ▶ 21+ years of experience in Supply Chain Management & Logistics with a large Multinational company, in people management and leadership roles (5 years concurrent with IT career; 50+ years total unique career span).

- ▶ 1½ years in International Traffic matters with an international airline.

GLOBAL CLIENT PORTFOLIO

A distinguished client base spanning 15+ countries across pharmaceuticals, FMCG, logistics, public sector, technology services, utilities and energy:

- ▶ Oracle University — APAC & EMEA
- ▶ Oracle India Pvt. Ltd.
- ▶ GlaxoSmithKline / SmithKline Beecham (UK, France, Germany, India, HK, Malaysia, Singapore, China)
- ▶ Reckitt Benckiser Plc., UK
- ▶ Philips India Ltd. & Philips Pakistan Ltd.
- ▶ Tata Consultancy Services (TCS), India
- ▶ Larsen & Toubro Infotech Ltd., India
- ▶ Al Majdouie Group, Saudi Arabia
- ▶ Qatar Navigation (Milaha), Qatar / UAE
- ▶ Heineken Asia Pacific Pte. Ltd.
- ▶ Cargills (Ceylon) PLC, Sri Lanka
- ▶ Agro Harapan Lestari, Sri Lanka / Indonesia
- ▶ National Social Security Fund (NSSF), Uganda
- ▶ Her Majesty Revenue & Customs (HMRC), UK
- ▶ MASSY Gas Products, Jamaica
- ▶ Civeo Canada Inc.
- ▶ Covidien & Tyco
- ▶ Bennett Coleman & Co. Ltd. (Times Group)
- ▶ Tianjin SmithKline French Laboratories, China
- ▶ Mourant, UK
- ▶ Applied Language, UK
- ▶ Provia.com, Switzerland
- ▶ Malca-Amit, UK
- ▶ Wireless Media, UK
- ▶ Redbrigade UK Ltd. (formerly Mastech UK Ltd.)
- ▶ EGTS, USA | GBS Telecom, USA
- ▶ KPIT Consulting
- ▶ Xtentics Consulting Services
- ▶ Caritor Solutions India Pvt. Ltd.
- ▶ Human Base India
- ▶ Integerz, India
- ▶ iNetSoft Solutions, India
- ▶ MXNS IT Services Pvt. Ltd.

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